# Aggregation, Liquidity, and Asset Prices with Incomplete Markets Di Tella, Hébert, Kurlat

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May 2024

Di Tella, Hébert, Kurlat

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### Introduction

- Propose a theory of asset pricing and consumption based in liquidity frictions matching standard facts :
  - 1. Household consumption not well described by Euler equation, High MPC, c.f. Kaplan Violante (2014)
  - 2. Aggregate consumption follows a simple Euler eq. with the zero-beta rate cond. expected return on a zero-beta equity portfolio, c.f. Di Tella et (2023))
  - 3. Aggregate consumption doesn't follow a simple Euler eq. with the safe rate
  - 4. Security market line is flat : return on zero beta portfolio close to market return.
- This paper :
- Liquidity-based theory of consumption and asset prices
- Aggregation and analytical characterization of asset prices in a two-assets Het. Agent model with idiosyncratic income risk, borrowing constraint and aggregate risk

# Werning (2015)

- Aggregation result of HANK models
  - Generalized Euler relation

$$U'(C_t) = \beta_t R_t U'(C_{t+1})$$

- Rely on vanishing liquidity (no borrowing and no outside asset) and household income proportional to aggregate income
- Incomplete market still matters ! change  $\beta_t$

Assumptions on		Response of aggregate	
Income Risk	Liquidity		consumption to interest rates
countercyclical	procyclical	$\rightarrow$	higher sensitivity
acyclical	acyclical	$\rightarrow$	'As if' representative agent
procyclical	countercyclical	$\rightarrow$	lower sensitivity

▶ Di Tella, Hebert, Kurlat (2024) :

similar result with Two-Assets HA model matching asset pricing facts.

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#### Log economy

Household two assets problem :

$$\max_{C_{it},D_{it}} U(C_i) = \max_{C_{it},D_{it}} \mathbb{E}\left[\int_0^\infty e^{-\rho t} \log(C_{it}) dt\right]$$
$$dA_{it} = \underbrace{D_{it}dN_{it}}_{\text{deposit}} + \underbrace{r_{at}A_{it}dt + A_{it}\sigma_{at} \cdot dM_t}_{\text{return / ags. risk of illiquid asset}}$$
$$dB_{it} = \left(\underbrace{e_{it}^0(1-\alpha)Y_t}_{\text{labor income}} - C_{it}\right)dt + \underbrace{r_{bt}B_{it}dt + B_{it}\sigma_{bt} \cdot dM_t}_{\text{return / ags. risk of liquid asset}} - (D_{it} + \kappa \mathbb{I}_{D_{it} \neq 0}B_t) dN_{it}$$

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Exogenous aggregate income, long-run risk ( $\sigma_g > 0$ )

$$\frac{dY_t}{Y_t} = g_t dt + \sigma_Y (Y_t, g_t) \cdot dM_t,$$
$$dg_t = \mu_g (g_t, Y_t) dt + \sigma_g (g_t, Y_t) \cdot dM_t$$

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### Household problem - HJB / KFE

- Defining asset price :  $A_t = \mathbb{E}[\int_s e^{-\int_u r_{a,u}du}(1-\theta)\alpha Y_s ds]$  and price-dividend ratio :  $P_{at} = A_t / ((1-\theta)\alpha Y_t)$ 
  - Normalizing :  $a_{it} = A_{it}/A_t$ ,  $b_{it} = B_{it}/B_t$ ,  $d_{it} = D_{it}/B_t$ ,  $c_{it} = C_{it}/Y_t$
  - Decision :  $c_{it} = (a, b, e; P_{at}, P_{bt}) = c(\cdot)$  depends on the path(s) of  $M_t$  through prices.
  - Generator for (a, b, e)

$$\mathcal{L}_{abe}(c_t, d_t; P_{at}, P_{bt}) = \mathcal{L}_{e}f(\cdot) + \underbrace{\frac{a}{P_{at}}}_{da|dN=0} f_a(\cdot) + \underbrace{\frac{1}{\alpha\theta P_{b,t}} (\alpha\theta b + e^0(1-\alpha) - c_t(\cdot))}_{db|dN=0} f_b(\cdot) + \chi \Big( f\Big(a + \frac{\theta P_{bt}}{(1-\theta)P_{at}} d_t(\cdot), b - d_t(\cdot) - \kappa \mathbb{I}_{dt\neq0}, e\Big) - f(a, b, e) \Big)$$

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- KFE:  $d\mu_t(\cdot) = \mathcal{L}^*(c_t, d_t; P_{at}, P_{bt})\mu_t dt$ 
  - Note, in theory  $dM_t$  should affect  $\mu_t$ , but not the case because of normalization
- Steady state :  $Y_t = 1, g_t = \sigma_Y = \mu_g = \sigma_g = 0, \quad (r_{at}, P_{at}) = (\bar{r}_a, \bar{P}_a) \text{ and } \bar{P}_a = 1/\bar{r}_a$  $\rho \bar{V}(a, b, e) = \max_{\substack{c \ge 0 \\ d \in [-a^{\frac{1-\bar{\theta}}{a}} \bar{P}_a/\bar{P}_b, b]}} \ln c + \mathcal{L}_{abe}(c, d; \bar{P}_a, \bar{P}_b)$

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#### Markovian equilibrium with aggregate shocks

• Aggregate shocks : Assume  $\sigma_Y(Y,g) = 0$ , Generator for (Y,g)

$$\mathcal{L}_{Yg}f(\cdot) = f_Y(\cdot)gY + f_g(\cdot)\mu_g(Y,g) + \frac{1}{2}f_{gg}(\cdot)\sigma_g(Y,g)^2$$

Conjecture equilibrium is Markovian with stationary price/dividend ratio P<sup>\*</sup><sub>a</sub> = P

 Guess and verify: V(a, b, e; Y, g) = V

 F(a, b, e) + φ(Y, g)

 $\rho \bar{V}(a,b,e) + \rho \phi(Y,g) = \max_{\substack{c \geq 0\\ d \in [-a\frac{1-\theta}{\theta} \hat{P}_a/\bar{P}_b,b]}} \ln(Y) + \ln c + \mathcal{L}_{abe}\left(c,d;\bar{P}_a,\bar{P}_b\right) \bar{V}(a,b,e) + \mathcal{L}_{Yg}(Y,g)\phi(Y,g)$ 

• 
$$\phi(Y,g) = \mathbb{E}\left[\int_t^\infty e^{-\rho(s-t)}\ln(Y_s)ds \middle| Y_t = Y, g_t = g\right]$$

• **Proposition 2**: If  $\sigma_Y = 0$ , the equilibrium is s.t.

$$\begin{aligned} \sigma_{at} &= \sigma_{bt} = 0 \qquad r_{at} = \bar{r}_a + g_t \qquad r_{bt} = \bar{r}_b + g_t \quad \text{(Euler eq.)} \\ c^* &= \bar{c}(\cdot) \qquad d^* = \bar{d}(\cdot) \qquad \bar{P}_{at} = \bar{P}_a \qquad \bar{P}_{bt} = \bar{P}_b \qquad \mu_t^* = \bar{\mu} \end{aligned}$$

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## Log economy – Aggregation

- Aggregation results : No redistributive effect of the aggregate shocks
  - Constant shares (L/K,  $\alpha$ , Liq./Illiq.  $\theta$ )
  - Invariance of  $\mathcal{L}_e$  to  $(Y_t, g_t)$ , same as Werning (2015)
- Limitations :
  - 1. Spread between liquid and illiquid  $\bar{r}_a \bar{r}_b$  constant
    - reflects the convenience of liquid assets for consumption
    - cst because supply of liquid assets  $\propto$  liquidity needs from idiosyncratic income shocks *e* and trading opportunities  $\chi$
    - Fact 3 : Euler equation doesn't hold for safe assets
  - 2. Estimate of Intertemporal Elasticity of Substitution < 1
    - Fact 2 : Euler equation for zero-beta not matched quantitatively
  - 3. Price dividend ratios  $\bar{P}_a, \bar{P}_b$  constant
    - Fact : very volatile procyclical price-dividend ratio

## CRRA economy

- Utility  $u(C) = \frac{C_{it}^{1-\gamma}}{1-\gamma}$
- Aggregate state of the economy summarized by x<sub>t</sub> : claim to agg. conso. ~ Price-dividend ratio of RA economy / Wealth-consumption ratio

$$x_t = x(Y_t, g_t) = \rho \left[ \int_t^\infty e^{-\rho(s-t)} \underbrace{\left(\frac{Y_s}{Y_t}\right)^{-\gamma}}_{=SDF} \frac{Y_s}{Y_t} ds \middle| Y_t, g_t \right]$$

- Countercyclical  $x_t$ : low growth  $g_t \Rightarrow high x_t$
- Adjust all the generators  $\mathcal{L}_{abe}(\cdot, x_t)$  with  $\mathcal{L}_e/x_t$  and  $\chi/x_t$ ,
- Conjecture Markov eq. with  $P_{at}^{\star} = \bar{P}_a/x_t$  + Guess-verify  $V(\cdot) = x(Y,g)Y^{1-\gamma}\bar{V}(a,b,e)$
- **Proposition 3 :** If  $\sigma_Y = 0$ , the equilibrium is s.t.

$$\sigma_{at} = \sigma_{bt} = \frac{\sigma_x(Y_t, g_t)}{x(Y_t, g_t)} \qquad r_{jt} = \rho + \gamma g_t - \frac{\rho - \bar{r}_j}{x_t} \qquad j = a, b \qquad \text{(Euler eq.)}$$

$$c^{\star} = \bar{c}(\cdot)$$
  $d^{\star} = \bar{d}(\cdot)$   $\bar{P}_{at} = x_t \bar{P}_a$   $\bar{P}_{bt} = x_t \bar{P}_b$   $\mu_t^{\star} = \bar{\mu}$ 

- Interest  $r_{jt}$  falls more than 1-1 with  $g_t$ . Spread  $s_t = (\bar{r}_a - \bar{r}_b)/x_t$ , low  $g_t$  high  $x_t$  low spread  $s_t$ Scaling by  $r_t$  projection from from from from the second state of the secon

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Scaling by *x<sub>t</sub>* prevents redistribution from frontloaded income agents to backloaded ones. Di Tella, Hébert, Kurlat Aggregation, Liquidity, and Asset Prices with Incomplete Markets May 2024

## Adding aggregate volatility

• Until now  $\sigma_Y(\cdot) = 0$ , we had  $Y_t = C_t$  locally deterministic. With  $\sigma_Y(\cdot) \neq 0$ , can study risk premia + match fact 2.

• **Proposition 4 :** If  $\sigma_Y > 0$ , the equilibrium is s.t.

$$\sigma_{at} = \sigma_{bt} = \frac{\sigma_x(Y_t, g_t)}{x(Y_t, g_t)} + \sigma_Y(Y_t, g_t) \qquad r_{jt} = \rho + \gamma g_t - \frac{\rho - \bar{r}_j}{x_t} - (\gamma - 1)\frac{\gamma}{2}\sigma_{Yt}^2 + \gamma \frac{\sigma_{xt}}{x_t}\sigma_{Yt} \qquad j = a, b$$
  
$$c^* = \bar{c}(\cdot) \qquad d^* = \bar{d}(\cdot) \qquad \bar{P}_{at} = x_t \bar{P}_a \qquad \bar{P}_{bt} = x_t \bar{P}_b \qquad \mu_t^* = \bar{\mu}$$

- Step 1 : Same logic as before + modify generator  $\mathcal{L}_{Yg}$
- Step 2 : Completing markets, add zero-net supply derivative (no trade in equilib.) with return

$$\pi_j(Y,g) = \gamma \sigma_Y(Y_t,g_t)$$
 price of risk

- Remove the risk from return to get zero-beta  $r_{jt}^0 = r_{jt} - \pi_j(Y,g) \left( \frac{\sigma_x(Y_t,g_t)}{x(Y_t,g_t)} + \sigma_Y(Y_t,g_t) \right)$ 

• **Proposition 5** Consumption CAPM, with zero-beta rates  $r_i^0, j = a, b$ 

$$r_{jt}^{0} = \underbrace{\rho + \gamma g_{t} - (\gamma + 1) \frac{\gamma}{2} \sigma_{Y_{t}}^{2}}_{= \text{RA Euler eq.}} - \frac{\rho - \bar{r}_{j}}{x_{t}}$$

- Last term : benefit from insurance against idiosyncratic risk ( $\neq$  Constantinides, Duffie (1996))

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### Quantitative evaluation

- ► How does this model perform vis-a-vis the asset pricing facts?
  - Works with Price/Divident ratio  $x_t$  directly instead of fully specifying the process  $(Y_t, g_t)$

$$\underbrace{\tilde{\rho}}_{=8.5\%} = \rho + \underbrace{\gamma}_{=1/0.2} \underbrace{\mathbb{E}[g_t]}_{=1.5\%} - (\gamma + 1) \frac{\gamma}{2} \sigma_Y^2$$
$$r_{jt}^0 = \mathbb{E}[r_{jt}^0] + \gamma \left(g_t - \mathbb{E}[g_t]\right) - \left(\tilde{\rho} - \mathbb{E}[r_{jt}^0]\right) \times \left(\frac{x_t^{-1}}{\mathbb{E}[x_t^{-1}]} - 1\right) \qquad (EE)$$

- Illiquid asset,  $\mathbb{E}[r_{at}^0] = 8.5\%$  Perfect fit (fact 2) by construction
- Liquid asset,  $\mathbb{E}[r_{bt}^{0}] = -1.5\%$ . To match fact 3, we need this Euler eq. fails (fact 3)
  - Project  $x_t^{-1}$  on growth  $g_t: \frac{x_t^{-1}}{\mathbb{E}[x_t^{-1}]} = 1 + \beta (g_t \mathbb{E}_t[g_t]) + \epsilon_t, \quad \mathbb{E}[\epsilon_t] = \mathbb{E}[\epsilon_t g_t] = 0$
  - Plug this in (EE):  $r_{bt}^{0} \mathbb{E}[r_{bt}^{0}] = (\gamma \beta \mathbb{E}[s_{t}]) \times (g_{t} \mathbb{E}[g_{t}]) \mathbb{E}[s_{t}]\epsilon_{t}$
  - Need  $\epsilon_t$  to be large !  $R^2$  of that reg. is 28%, match volatility of dividend/price ratio  $x_t^{-1}$

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## Asset pricing puzzles

#### Equity premium puzzle

- Calibration match  $\mathbb{E}[r_{at}^0]$  and  $\mathbb{E}[r_{bt}^0]$
- To match  $r_{at} r_{bt}$ , it requires a small risk premium :  $\mathbb{E}[r_{at} r_{at}^0] = \pi_a(\sigma_x/x + \sigma_Y)$
- Because liquidity premium already large !
- $\Rightarrow$  no puzzle, consistent with both CAPM and large equity premium
- Equity volatility puzzle
  - Volatility of illiquid asset 11.3% = (σ<sub>x</sub>/x + σ<sub>Y</sub>) > σ<sub>Y</sub> vol. of consumption growth. the gap comes from dividend/price ratio
- Risk-free rate puzzle
  - With large liquidity premium, easy to match  $\mathbb{E}[r_{bt}^0]$  and  $std(r_{bt}) = 2.8\%$  (data = 2%)
- Return predictability
  - predictability through valuation ratio  $x_t^{-1}$ :  $r_{at}^0 r_{bt}^0 = (\mathbb{E}[r_{at}^0] \mathbb{E}[r_{bt}^0]) \frac{x_t^{-1}}{\mathbb{E}[x_t^{-1}]}$